



Andrew S. Walsh

LEGION INSURANCE COMPANY (IN LIQUIDATION)

November 2009 – Present

Philadelphia, PA
Senior Vice President and General Counsel

Returned to serve as senior legal officer of insurance company in run-off. Manages legal staff, with ultimate responsibility for all legal issues, including:

- Dispute resolution of reinsurance disputes through litigation, arbitration and mediation
- Resolution of disputed claims in the liquidation
- Advice and counsel relating to liquidation statutes
- General corporate and commercial law counseling

WALSH ADR SERVICES

May 2002 – November 2009

Independent arbitrator and mediator of insurance and reinsurance disputes involving policyholders, agents, managing agents/underwriters, insurers, reinsurers, retrocessionaires, pools and syndicates.

Participant in over 70 arbitrations, of which approximately 75% were insurer/reinsurer disputes, 15% were insurer/insured disputes, and the balance spread among the other categories.

Consultant and expert witness in reinsurance, insurance and agent-broker matters, primarily relating to captives, rent-a-captives and other alternative risk transfer facilities.

ARIAS•US certified arbitrator and qualified mediator. Areas of expertise include property and casualty, workers' compensation, accident and health, captives/alternative risk, London Market/Lloyd's, excess/surplus lines, treaty and facultative reinsurance, managing general agency and agent/broker disputes.

LEGION INSURANCE COMPANY (IN LIQUIDATION)

April 2002 – October 2003

Philadelphia, Pennsylvania
Senior Vice President & General Counsel

Senior legal officer in charge of legal department of this company in run-off, with primary responsibility for dispute resolution of reinsurance and premium collection matters. Accomplishments/Responsibilities included:

- * Reinsurance – managed reinsurance arbitrations including successful recovery against major reinsurers, including direct contract damages, attorneys' fees and consequential damages
- * Asset Protection/Collection – manage other recovery matters – against agents/brokers/TPA's/insureds
- * Provide other legal advice to management as required

LEGION INSURANCE COMPANY

December 1987 – April 2002

Philadelphia, Pennsylvania

Senior Vice President, Secretary & General Counsel 1995 – 2002
Vice President, Secretary & General Counsel 1987 - 1995

Responsible for all legal functions for Legion and its sister insurance companies. Areas of responsibility and accomplishments included:

- * Reinsurance – managed reinsurance contract wording department; negotiated commutations and settlements with reinsurers
- * Litigation Management – managed reinsurance arbitrations and non-claims litigation; oversight of significant claims litigation;
- * Program Development - Structured complex insurance and reinsurance programs with captive and rent-a-captive reinsurers, managing general agents, third party administrators, agents and brokers; Advised on regulatory impact on programs;
- * Contracts – Responsible for contract administration function, including captive, reinsurance, agency, third party administrator and corporate contracts;
- * Corporate – Negotiated and completed acquisition of an admitted insurance company and a surplus lines company; negotiated purchase and sale of agency operation; developed and implemented employee handbook and code of business conduct; negotiated company's office leases and managed office fit-outs;
- * Regulatory - Completed company licensing of two admitted and one surplus lines insurance companies; manage agent licensing function; company contact with state insurance departments
- * General Business Issues – employment law, software licensing

COLONIAL PENN GROUP, INC.

January, 1982 - December, 1987

Philadelphia, Pennsylvania

Associate General Counsel 1985-1987
Assistant General Counsel 1983-1985

Counsel 1982-1983

Specialized in property/casualty insurance regulatory law with this direct response insurer. Had primary responsibility for the legal aspects of the company's withdrawal from its special risk line of business, including regulatory issues and litigation. Handled acquisition and sale of insurance brokerage.

RICHARD, BRIAN, DI SANTI & HAMILTON

January, 1980 - January, 1982

Media, Pennsylvania

Associate Attorney at this 8 lawyer firm, specializing in labor law and civil litigation.

EDUCATION

NEW YORK UNIVERSITY SCHOOL OF LAW J.D., 1979
New York, New York

UNION COLLEGE B.A., 1976
Schenectady, New York

Magna Cum Laude, Honors in History

Chartered Life Underwriter, American College 1985
Bryn Mawr, Pennsylvania

Mediation Workshop, Program on Negotiation, Harvard Law School 2007
Cambridge, Massachusetts

PROFESSIONAL

Admitted to Practice - Supreme Court of Pennsylvania October, 1979

Member – ARIAS•US;
Certified Arbitrator January 2003
Certified Umpire September 2005
Chair – Member Services Committee June 2005 – Present
Qualified Mediator January 2008

Past Chair of Philadelphia Association of Corporate Insurance Counsel; Member of Pennsylvania Bar Association

PRESENTATIONS / PUBLICATIONS

- Co-Author, What Comes First – The Chicken or the Egg? Or: When is a Panel (Whether Comprised of Chickens or Not) a Panel? Mealey's Litigation Report: Reinsurance Vol. XVI, Iss. 1 at 21 (May 12, 2005)
- ARIAS•US Annual Meeting – New York, NY – November 2002 – panel presentation and led small group discussion on discovery issues in arbitration
- CPCU Society – Reinsurance Challenges and Opportunities in a Post-9/11 World – Philadelphia, PA – March 2003
- ARIAS•US Spring Conference – Palm Beach, FL – June 2004 – Focus on Ethics – Panel presentation on ethics issues in arbitration
- American Conference Institute – Reinsurance Claims & Collections – Panel presentations on planning an effective reinsurance claims collection and current issues in arbitration – New York, NY – June 2004
- Mealey's Reinsurance Summit – Boston, MA – September 2004 – mock arbitration panel
- American Conference Institute – Insurance Insolvency – Panel presentation – “How Legion and Reliance have Impacted the Reinsurance Business” – New York, NY – November, 2004

- ARIAS•US Advanced Arbitrator Training Workshop – March 2005 – Faculty – Presentations on Practice Management and Drafting Orders and Awards
- American Conference Institute – Reinsurance Claims & Collections – Panel presentation on current issues in arbitration – New York, NY – April 2005
- ARIAS•US Advanced Arbitrator Training Workshop – March 2007 – Faculty – Presentations on Practice Management and Marketing